

SWAN: SCALING WALLS A NOTE AT A TIME

***FINANCIAL STATEMENTS AND
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS***

DECEMBER 31, 2017 AND 2016

SWAN: SCALING WALLS A NOTE AT A TIME

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Trustees of SWAN: Scaling Walls a Note at a Time

We have reviewed the accompanying financial statements of SWAN: Scaling Walls a Note at a Time ("SWAN") (a nonprofit organization), which comprise the statements of cash receipts and disbursements for the year ended December 31, 2017 and 2016, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the cash basis of accounting; this includes determining that the cash basis of accounting is an acceptable basis for the preparation of financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with the cash basis of accounting. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with the cash basis of accounting.

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our conclusion is not modified with respect to this matter.

Tait, Weller & Baker LLP

Philadelphia, Pennsylvania
January 30, 2018

SWAN: SCALING WALLS A NOTE AT A TIME

STATEMENTS OF CASH RECEIPTS AND DISBURSEMENTS

Years Ended December 31, 2017 And 2016

	2017		<u>Total</u>
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	
Cash Receipts			
Donations	\$33,350	\$ 1,260	\$34,610
Grant Income	2,500	-	2,500
Other Income	7	-	7
Special Events, net	25,303	-	25,303
Cash released from Restrictions	<u>1,834</u>	<u>(1,834)</u>	<u>-</u>
Total Cash Receipts	62,994	(574)	62,420
Cash Disbursements			
Program Services			
Office Manager	22,530	-	22,530
Voice and Instrument Coaching	10,939	-	10,939
Performance Expenses	1,195	-	1,195
Music Books and Materials	76	-	76
Insurance Expense	2,747	-	2,747
Instrument Repairs	574	-	574
Business Meeting Expenses	803	-	803
Postage	1,850	-	1,850
Miscellaneous Program Services	<u>699</u>	<u>-</u>	<u>699</u>
Total Program Services	41,413	-	41,413
Management and General			
Office Manager	10,353	-	10,353
Computer Expenses	4,361	-	4,361
Office Supplies	136	-	136
Accounting and Legal	2,284	-	2,284
State Filing Fees	100	-	100
Advertising	<u>467</u>	<u>-</u>	<u>467</u>
Total Management and General	17,701	-	17,701
Total Disbursements	<u>59,114</u>	<u>-</u>	<u>59,114</u>
Excess Receipts Over (Less than) Disbursements	3,880	(574)	3,306
Cash In Bank			
Beginning of year	<u>8,954</u>	<u>978</u>	<u>9,932</u>
End of year	<u>\$12,834</u>	<u>\$ 404</u>	<u>\$13,238</u>

SWAN: SCALING WALLS A NOTE AT A TIME

STATEMENTS OF CASH RECEIPTS AND DISBURSEMENTS – (Continued)

Years Ended December 31, 2017 And 2016

	2016		
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Cash Receipts			
Donations	\$34,311	\$ 760	\$35,071
Grant Income	41	-	41
Other Income	21,764	-	21,764
Cash Released from Restrictions	<u>57</u>	<u>(57)</u>	<u>-</u>
Total Cash Receipts	56,173	703	56,876
Cash Disbursements			
Program Services			
Office Manager	18,927	-	18,927
Voice and Instrument Coaching	13,060	-	13,060
Performance Expenses	2,411	-	2,411
Music Books and Materials	620	-	620
Insurance Expense	2,512	-	2,512
Instrument Repairs	510	-	510
Business Meeting Expenses	597	-	597
Conference Expenses	72	-	72
Volunteer Background Checks	171	-	171
Postage	1,320	-	1,320
Miscellaneous Program Services	<u>1,513</u>	<u>-</u>	<u>1,513</u>
Total Program Services	41,713	-	41,713
Management and General			
Office Manager	12,618	-	12,618
Computer Expenses	645	-	645
Office Supplies	987	-	987
Printing Expenses	167	-	167
Accounting and Legal	2,025	-	2,025
State Filing Fees	<u>100</u>	<u>-</u>	<u>100</u>
Total Management and General	16,542	-	16,542
Total Disbursements	<u>58,255</u>	<u>-</u>	<u>58,255</u>
Excess Receipts Over (Less than) Disbursements	(2,082)	703	(1,379)
Cash In Bank			
Beginning of year	<u>11,036</u>	<u>275</u>	<u>11,311</u>
End of year	<u>\$ 8,954</u>	<u>\$ 978</u>	<u>\$ 9,932</u>

SWAN: SCALING WALLS A NOTE AT A TIME

NOTES TO FINANCIAL STATEMENTS

December 31, 2017 And 2016

(1) SIGNIFICANT ACCOUNTING POLICIES

NATURE OF ACTIVITIES

SWAN: Scaling Walls a Note at a Time (“SWAN”) seeks to provide free private music lessons, ensemble training, performance opportunities and mentoring for children and youth whose parent(s) have been incarcerated or have a history of incarceration. SWAN’s program reached 80 children in 2017 and 35 children in 2016. Children who benefit from SWAN’s program give back to the community by performing throughout the year in events held on national and local platforms.

BASIS OF ACCOUNTING

The financial statements are presented on the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles. The primary differences between the SWAN’s accounting basis and generally accepted accounting principles is that activity is recorded when a cash transaction occurs rather than when income and expenses are incurred. Accordingly, the accompanying financial statements are not intended to present the financial position, results of operations and cash flows in conformity with generally accepted accounting principles.

INCOME TAXES

SWAN is an organization exempt from United States federal income tax under Section 501(c)(3) of the Internal Revenue Code. Management has reviewed the tax positions for each of the open tax years (2014 – 2016) or expected to be taken in SWAN’s 2017 tax return and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

CASH RECEIPTS

The majority of SWAN’s support and revenue comes from private contributions. All contributions are considered to be used for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Restricted donations whose restrictions are met in the same reporting period are accounted for as unrestricted net assets.

DONATED SERVICES

A number of volunteers have made significant contributions of their time to various programs. In 2017, SWAN received approximately \$5,000 in donated professional services relating to teaching instruction and \$2,500 in donated services relating to special event planning. The value of this contributed time is not reflected in these financial statements because SWAN recognizes support and revenue on the cash basis of accounting.

DONATED MATERIALS

Annually, individuals and businesses donate items to SWAN to support the community events and other program activities. The value of all donated materials is not reflected in these statements because the SWAN recognizes support and revenue on the cash basis of accounting.

SWAN: SCALING WALLS A NOTE AT A TIME

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2017 And 2016

FINANCIAL STATEMENT PRESENTATION

SWAN reports information regarding its cash receipts and disbursements, according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. Net assets of the two restricted classes are created only by donor-imposed restrictions on their use. All other net assets, including board-designated or appropriated amounts, are reported as part of the unrestricted class.

CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject SWAN to concentrations of credit risk consist principally of temporary cash investments. SWAN maintains its cash balances in one financial institution. The balances are subject to limitations established by the Federal Deposit Insurance Corporation (FDIC). At December 31, 2017 and 2016 the amounts on deposit are fully insured.

CASH AND CASH EQUIVALENTS

SWAN considers all highly liquid investments with a maturity of three months or less when purchased to be equivalents.

MAJOR CONTRIBUTORS

For the year ended December 31, 2017, SWAN received \$17,160 in support from one major contributor. This support represented 25.22% of SWAN's total support and revenues for the year ended December 31, 2017. For the year ended December 31, 2016, SWAN received \$10,126 in support from two major contributors. This support represents 15.81% of the SWAN's total support and revenues for the year ended December 31, 2016.

RELATED PARTY

The total contributions of all board members totaled \$6,707 in 2017 and \$5,375 in 2016.

(2) TEMPORARILY RESTRICTED NET ASSETS

For the years ended December 31, 2017 and 2016, there was \$404 and \$978 in temporarily restricted net assets, respectively, which were available for repairs and maintenance of SWAN's music instruments.

(3) SPECIAL EVENTS

Special events receipts are shown net of direct expenses in the statement of cash receipts and disbursements. For the years ended December 31, 2017 and 2016, expenses of \$5,632 and \$7,173, respectively, were incurred in connection with SWAN's special events.

(4) SUBSEQUENT EVENTS

Subsequent events after year-end through the date that the financial statements were available for issuance, January 30, 2018, have been evaluated in the preparation of the financial statements.

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***FINANCIAL STATEMENTS AND
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS***

DECEMBER 31, 2016 and 2015

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Trustees of SWAN: Scaling Walls a Note at a Time

We have reviewed the accompanying financial statements of SWAN: Scaling Walls a Note at a Time ("SWAN") (a nonprofit organization), which comprise the statements of cash receipts and disbursements for the year ended December 31, 2016, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the cash basis of accounting; this includes determining that the cash basis of accounting is an acceptable basis for the preparation of financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with the cash basis of accounting. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with the cash basis of accounting.

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our conclusion is not modified with respect to this matter.

Other Matter

The financial statements of SWAN as of December 31, 2015, were reviewed by other accountants whose report dated February 2, 2016, stated that based on their procedures, they are not aware of any material modifications that should be made to the financial statement in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Tait, Weller & Baker LLP

SWAN: SCALING WALLS A NOTE AT A TIME

STATEMENTS OF CASH RECEIPTS AND DISBURSEMENTS

Years Ended December 31, 2016 And 2015

	2016		
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Cash Receipts			
Donations	\$34,311	\$760	\$35,071
Other Income	41	-	41
Special Events, net	21,764	-	21,764
Cash released from Restrictions	<u>57</u>	<u>(57)</u>	<u>-</u>
Total Cash Receipts	56,173	703	56,876
Cash Disbursements			
Program Services			
Office Manager	18,927	-	18,927
Voice and Instrument Coaching	13,060	-	13,060
Performance Expenses	2,411	-	2,411
Music Books and Materials	620	-	620
Insurance Expense	2,512	-	2,512
Instrument Repairs	510	-	510
Business Meeting Expenses	597	-	597
Conference Expenses	72	-	72
Volunteer Background Checks	171	-	171
Postage	1,320	-	1,320
Miscellaneous Program Services	<u>1,513</u>	<u>-</u>	<u>1,513</u>
Total Program Services	41,713	-	41,713
Management and General			
Office Manager	12,618	-	12,618
Computer Expenses	645	-	645
Office Supplies	987	-	987
Printing Expenses	167	-	167
Accounting and Legal	2,025	-	2,025
State Filing Fees	100	-	100
Bank Fees	<u>-</u>	<u>-</u>	<u>-</u>
Total Management and General	16,542	-	16,542
Total Disbursements	<u>58,255</u>	<u>-</u>	<u>58,255</u>
Excess Receipts Over (Less than) Disbursements	(2,082)	703	(1,379)
Cash In Bank			
Beginning of year	<u>11,036</u>	<u>275</u>	<u>11,311</u>
End of year	<u>\$ 8,954</u>	<u>\$978</u>	<u>\$ 9,932</u>

SWAN: SCALING WALLS A NOTE AT A TIME

STATEMENTS OF CASH RECEIPTS AND DISBURSEMENTS – (Continued)

Years Ended December 31, 2016 And 2015

	2015		<u>Total</u>
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	
Cash Receipts			
Donations	\$ 19,332	\$ 4,000	\$ 23,332
Grant Income	10,147	-	10,147
Other Income	104	-	104
Cash Released from Restrictions	<u>3,725</u>	<u>(3,725)</u>	<u>-</u>
Total Cash Receipts	33,308	275	33,583
Cash Disbursements			
Program Services			
Office Manager	12,441	-	12,441
Voice and Instrument Coaching	11,692	-	11,692
Performance Expenses	2,289	-	2,289
Music Books and Materials	1,933	-	1,933
Insurance Expense	2,895	-	2,895
Instrument Repairs	377	-	377
Business Meeting Expenses	935	-	935
Conference Expenses	549	-	549
Volunteer Background Checks	37	-	37
Postage	639	-	639
Miscellaneous Program Services	<u>241</u>	<u>-</u>	<u>241</u>
Total Program Services	34,028	-	34,028
Management and General			
Office Manager	12,441	-	12,441
Computer Expenses	92	-	92
Office Rent	-	-	-
Advertising	5,488	-	5,488
Office Supplies	504	-	504
Printing Expenses	87	-	87
Accounting and Legal	2,275	-	2,275
Consulting Services	500	-	500
State Filing Fees	100	-	100
Bank Fees	<u>-</u>	<u>-</u>	<u>-</u>
Total Management and General	21,487	-	21,487
Total Disbursements	<u>55,515</u>	<u>-</u>	<u>55,515</u>
Excess Receipts Over (Less than) Disbursements	(22,207)	275	(21,932)
Cash In Bank			
Beginning of year	<u>33,243</u>	<u>-</u>	<u>33,243</u>
End of year	<u>\$ 11,036</u>	<u>\$ 275</u>	<u>\$ 11,311</u>

SWAN: SCALING WALLS A NOTE AT A TIME

NOTES TO FINANCIAL STATEMENTS

December 31, 2016 And 2015

(1) SIGNIFICANT ACCOUNTING POLICIES

NATURE OF ACTIVITIES

SWAN: Scaling Walls a Note at a Time (“SWAN”) seeks to provide free private music lessons, ensemble training, performance opportunities and various mentoring programs for children and youth whose parent(s) have been incarcerated or have a history of incarceration. SWAN’s operations in 2016 were primarily in Pennsylvania and Texas, and during 2016, SWAN discontinued its Texas activities.

BASIS OF ACCOUNTING

The financial statements are presented on the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles. The primary differences between the SWAN’s accounting basis and generally accepted accounting principles is that activity is recorded when a cash transaction occurs rather than when income and expenses are incurred. Accordingly, the accompanying financial statements are not intended to present the financial position, results of operations and cash flows in conformity with generally accepted accounting principles.

INCOME TAXES

SWAN is an organization exempt from United States federal income tax under Section 501(c)(3) of the Internal Revenue Code. Management has reviewed the tax positions for each of the open tax years (2013 – 2015) or expected to be taken in SWAN’s 2016 tax return and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

CASH RECEIPTS

The majority of SWAN’s support and revenue comes from private contributions. All contributions are considered to be used for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Restricted donations whose restrictions are met in the same reporting period are accounted for as unrestricted net assets.

DONATED SERVICES

A number of volunteers have made significant contributions of their time to various programs. The value of this contributed time is not reflected in these statements because SWAN recognizes support and revenue on the cash basis of accounting.

DONATED MATERIALS

Annually, individuals and businesses donate items to SWAN to support the community events and other program activities. The value of all donated materials is not reflected in these statements because the SWAN recognizes support and revenue on the cash basis of accounting.

SWAN: SCALING WALLS A NOTE AT A TIME

NOTES TO FINANCIAL STATEMENTS – (Continued)

December 31, 2016 And 2015

FINANCIAL STATEMENT PRESENTATION

SWAN reports information regarding its cash receipts and disbursements, according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. Net assets of the two restricted classes are created only by donor-imposed restrictions on their use. All other net assets, including board-designated or appropriated amounts, are reported as part of the unrestricted class.

CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject SWAN to concentrations of credit risk consist principally of temporary cash investments. SWAN maintains its cash balances in one financial institution. The balances are subject to limitations established by the Federal Deposit Insurance Corporation (FDIC). At December 31, 2016 and 2015 the amounts on deposit are fully insured.

CASH AND CASH EQUIVALENTS

SWAN considers all highly liquid investments with a maturity of three months or less when purchased to be equivalents.

MAJOR CONTRIBUTORS

For the year ended December 31, 2016, SWAN received \$10,126 in support from one major contributor. This support represented 15.81% of the SWAN's total support and revenues for the year ended December 31, 2016. For the year ended December 31, 2015, SWAN received \$15,239 in support from two major contributors. This support represents 45.37% of the SWAN's total support and revenues for the year ended December 31, 2015.

RELATED PARTY

The total contributions of all board members totaled \$5,375 in 2016 and \$8,750 in 2015.

(2) TEMPORARILY RESTRICTED NET ASSETS

For the years ended December 31, 2016 and 2015, there was \$978 and \$275 in temporarily restricted net assets, respectively, which were available for repairs and maintenance of SWAN's music instruments.

(3) SPECIAL EVENTS

Special events receipts are shown net of direct expenses in the statement of cash receipts and disbursements. For the year ended December 31, 2016, expenses of \$7,173 were incurred in connection with SWAN's special events.

(4) SUBSEQUENT EVENTS

Subsequent events after year-end through the date that the financial statements were available for issuance, January 26, 2017, have been evaluated in the preparation of the financial statements.